



## **Scott Smith**

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# SCOTT SMITH

## VICE PRESIDENT

### **PROFESSIONAL BACKGROUND**

Scott Smith is a Vice President with the Dallas-Fort Worth office of Weitzman, one of the largest retail-focused commercial real estate services firms based in Texas. Smith focuses on negotiating transactions for the purchase and sale of master-planned land, pads, and ground up development. With the tenant relations he has procured during his career, he has sourced land plays for both in- and out-of-state developers. Smith handles oversight of landlord representation with understanding of the tenant's point of view through his past and current representation of restaurants and corporate junior box tenants. Smith ranked as one of Weitzman's statewide Top 10 Producers for 2022 and 2023. He has earned the Power Broker award from D CEO Magazine in 2022 and 2023. In 2023, national publication Connect Media recognized him for Connect CRE's 2023 Next Generation Award.

### **ORGANIZATIONS**

Urban Land Institute, International Council of Shopping Center, North Texas Commercial Association of Realtors, Big Brother Big Sisters, and the Aggie Real Estate Network.

### **EDUCATION**

Master of Commercial Real Estate degree from Mays Business School at Texas A&M University in College Station, Texas.

## SELECTED CLIENTS

Smith has represented site selection and market expansions for tenants including:

- Chicken Salad Chick
- Clarkson Eyecare
- Einstein Bros. Bagels
- Fortune House
- FYZICAL Therapy
- Hammer & Nails
- Koryo
- Popeye's
- pOpshelf
- Qdoba
- Sonic
- Taco Casa
- Wendy's
- We Rock The Spectrum
- Wow Wow Hawaiian Lemonade

## NOTEWORTHY SALES TRANSACTIONS

- Acquisition of Mickey's 16-unit fuel station portfolio, Killeen, Texas
- 15.2 acres of land, Kennedale, Texas
- 11.0 acres of land to Wood Partners, Kennedale, Texas
- 26781 US-380, Aubrey, Texas
- 4847 Main St, The Colony, Texas
- 1.43 acres at NEC Old Denton Rd & Hwy 170, Fort Worth, Texas
- 1.15 acres at NEC Chisholm Trail & McPherson Blvd, Fort Worth, Texas
- 1.87 acres at NEC John T White & Hwy 820, Fort Worth, Texas
- 0.85 acres of land to Popeye's, Kennedale, Texas
- 1150 W Kiest Blvd, Dallas, TX 75224
- 3.40 acres at NEC Hwy 190 & 190-Bypass, Killeen, Texas
- 600 Berry St, Fort Worth, Texas
- 3033 Hemphill St, Fort Worth, Texas
- 2.24 acres at NWQ IH-30 & Cockrell Hill, Dallas, Texas
- 0.98 acres at 2027 N. SH-78, Wylie, Texas
- 0.97 acres at SWC IH-635 & Royal Lane, Dallas, Texas
- 44,334-square-foot former Toys "R" Us on 4.34 acres, Fort Worth, Texas
- 0.66 acres at NEC Hwy 287 & FM 157, Mansfield, Texas
- 1.33 acres of land to Driven Brands, Kennedale, Texas
- 0.94 acres at NWQ IH-30 & Cockrell Hill, Dallas, Texas
- 4241 & 4235 Cedar Springs Rd, Dallas, Texas
- Elk Crossing Shopping Center, Burleson, Texas
- 1.99 acres at SWC Hwy 170 & US-377, Westlake, Texas
- 0.96 acres at 8825 Clark Rd, Dallas, Texas
- 1.0 acres at 7030 W Wheatland Rd, Dallas, Texas
- 13.4 acres of land, Celina, Texas
- 27.21 acres at NEC Hwy 377 & FM 428, Aubrey, Texas
- 4.03 acres at SEC Hwy 377 & Blackjack Rd, Aubrey, Texas
- 7,764-square-foot restaurant on SEQ N I-35 & Loop 288, Denton, Texas